

Message Text

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44

ACTION EB-11

INFO OCT-01 CIAE-00 COME-00 DODE-00 INR-10 NSAE-00 RSC-01

TRSE-00 EUR-25 AEC-11 ADP-00 RSR-01 /060 W

----- 027850

R 101413 Z APR 73

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 4042

INFO AMEMBASSY BONN

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EXCON FOR COMMERCE

E. O. 11652: N/ A

TAGS: ESTC, GW

SUBJECT: P. L. CHECK: ITEL DEUTSCHLAND: BEWT CASE 047262

1. CONGEN OFFICIALS MET APRIL 5 WITH MR. JUERGEN SELIG,
SALESMANAGER, AND MR. SIEGFRIED WEISS, BOOKEEPER, OF ITEL
DEUTSCHLAND WHO EXPLAINED THAT COMMODITIES LISTED REFTEL ARE
TO BE SHIPPED FROM U. S. BY PARENT FIRM ONLY UPON NOTIFICATION
ACTUAL SALE OR LEASE. AT PRESENT, FOUR ORDERS ARE PENDING FROM
THE FOLLOWING FIRMS:
DEUTSCHER RING LEBENSVERSICHERUNG A. G.
2000 HAMBURG 11

WOHNUNGSBANKKREDITANSTALT DEUTSCHLAND
SCHLESWIG- HOLSTEIN
23 KIEL 1, FLEETHORN 29-31

HEINRICH BAUER VERLAG
2000 HAMBURG 1
BURCHARDSTR. 11

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NESTLE VERWALTUNGSGESELLSCHAFT MBH.
6 FRANKFURT/ MAIN, LYONERSTR. 23

VALUE EQUIPMENT REPRESENTED THESE ORDERS APPROXIMATELY ONE MILLION DOLLARS (U. S.). IT WILL NOT BE SOLD HOWEVER, IT WILL BE LEASED, AS IS MOST (90 PERCENT) OF THE QUIPMENT HANDLED BY SUBJECT FIRM.

2. ITEL DEUTSCHLAND LEASES AND SELLS IN W. GERMANY, SWITZERLAND AND AUSTRIA. AN EIGHT MEN TEAM HEADED BY U. S. CITIZEN DAN MULLIN MAINTAINS ITEL EQUIPMENT. US\$ 5.36 MILLION IN REFTEL REPRESENTS PROJECTED SALES IN 1973. TO DATE, NO SALES CONTRACTS ACTUALLY CONCLUDED.

3. MR. SELIG STATED THT MR. PETER LORENZ (LORENZ EDV, STUTTGART) HAD APPROACHED HIM APPROXIMATELY ONE YEAR AGO RE MAIN MEMORY FOR DELIVERY TO RUSSIA, AND THAT APPROACHES HAD ALSO BEEN MADE FOR VARIOUS ITEMS BY REPRESENTATIVES FROM POLAND, CZECHOSLOVAKIA AND HUNGARY (NO NAMES REMEMBERED BY MR. SELIG), AS WELL AS BY THE EAST GERMANS (LETTER FROM INTERTECHNA TO ITEL EXPRESSING INTEREST IN MAIN MEMORIES AND DISC DRIVES BEING POUCHED.)

4. MR. SELIG AND MR. WEISS BOTH STATED THEY AWARE DENIAL LIST, ALTHOUGH INDICATE NEITHER COPIES DENIAL LIST NOR OTHER EXCON DOCUMENTS PROVIDED BY PARENT FIRM OR EUROPEAN DIRECTOR IN LONDON. IN ANY CASE, MR. SELIG CLAIMED CATEGORICALLY NO SALES MADE BY ITEL DEUTSCHLAND TO EASTERN EUROPE OR DENIED FIRMS. EXEMPT FROM AUTOMATIC DECONTROL HARLAN

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts:
Control Number: n/a
Copy: SINGLE
Draft Date: 10 APR 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973FRANKF02310
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730438/aaaahzmr.tel
Line Count: 99
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 06 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06-Aug-2001 by shawdg>; APPROVED <06-Sep-2001 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> gwr 971215
Subject: P. L. CHECK: ITEL DEUTSCHLAND: BEWT CASE 047262
TAGS: ESTC, GW, n/a
To: BONN
EB
SECSTATE WASHDC
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005